

ACS

Aviation Co-ordination Services (Pty) Ltd

COMPANY PROFILE

Integrated Screening & Security Solutions for Emerging Markets

Securing the movement of people
and goods through intelligent,
scalable solutions.

ATENÇÃO
Perigo de
Esvaziamento



CAUTION
Entanglement
Hazard





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EXECUTIVE OVERVIEW

Who We Are

ACS provides a fully integrated service offering that spans the entire screening and operational lifecycle. From passenger and baggage screening to advanced cargo inspection, ACS ensures that every movement point is secured with precision and consistency. Its expertise extends to the deployment and optimization of screening technologies, ensuring that systems are not only installed but also fully integrated into daily operations.

Beyond infrastructure, ACS invests heavily in people. Its training programmes are designed to build capable, confident teams who can operate effectively in dynamic environments. This focus on skills transfer ensures that clients are not left dependent but are empowered with sustainable, locally embedded capability. On the ground, ACS provides continuous operational support, monitors performance, addresses challenges in real time, and maintains strict compliance with international standards.



Established

1999 through a partnership among AASA, BARSa and with the support of ACSA



Experience

25+ years of experience delivering operational support & security screening service



Present

Delivering trusted services across 12 airports in Southern Africa



Future

Expanding our solutions across Africa, Asia and South America

END-TO-END SOLUTIONS

Our Evolution

What began as a specialised aviation support entity has evolved into a multi-sector security solutions provider.

ACS is actively expanding into:

- Transport & logistics
- Border and immigration environments
- Hospitality and public infrastructure

This evolution reflects a growing global demand for integrated, scalable, and compliant screening solutions.

Our Position

ACS is uniquely positioned to deliver:

- Proven operational expertise
- Scalable deployment models
- Sustainable, locally embedded solutions

Across Africa, Asia, South America, and other emerging markets.



TECHNOLOGY

Advanced screening systems deployed and optimised for real-world performance.



OPERATIONS

On-site management ensuring consistency, efficiency, and compliance.



TRAINING

Highly trained personnel equipped to operate in complex, high-pressure environments.



SUPPORT

Continuous monitoring, real-time problem solving, and operational oversight.



OUTCOME

A seamless, secure, and efficient flow of people, goods, and operations across every touchpoint.



CORE CAPABILITIES

What We Do Best

ACS delivers a comprehensive range of capabilities designed to secure and optimise operations:



PASSENGER & BAGGAGE SCREENING

Ensuring safe and efficient passenger movement through high-volume environments.



CARGO INSPECTION & SECURITY

Advanced screening solutions for secure and compliant cargo handling.



SECURITY OPERATIONS MANAGEMENT

End-to-end oversight of screening environments and processes.



SCREENING TECHNOLOGY DEPLOYMENT

Installation, integration, and optimisation of advanced screening systems.



WORKFORCE TRAINING & DEVELOPMENT

Building skilled, confident teams for sustainable operations.



SECTOR SOLUTIONS (01)

Expanding Beyond Aviation

Leveraging our expertise to deliver secure, efficient and integrated solutions across multiple industries



Cargo Screening Solutions

The company offers advanced cargo screening capabilities designed to improve efficiency and reduce operational delays.

Key Features:

- Non-intrusive cargo screening (no dismantling required)
- High-throughput processing for bulk cargo
- Application across airports, ports, and logistics hubs



Border Management & Immigration Screening

Provision of integrated screening solutions for land border environments.

Services Include:

- Passenger screening systems
- Cargo and vehicle inspection
- Support for customs and immigration processes.



Rail and Bus Transport Hub Security

Deployment of screening solutions across public transport systems.

Scope:

- Passenger screening
- Baggage and cargo checks
- High-volume commuter environment solutions

SECTOR SOLUTIONS (02)

Specialised Industry Applications

Hospitality Security Solutions

Tailored screening services for hotels catering to international travellers.

Focus Areas:

- Guest and luggage screening
- Staff and supplier access control
- Event and conference security

Target Clients:

- International hotel groups
- High-end and high-traffic establishments



**Access
Control & Visitor
Screening**



**Surveillance &
Monitoring**



**Crowd
Management
& Safety**



**Emergency
Response
Preparedness**

Port and Cruise Terminal Screening

Security screening solutions for maritime environments.

Services Include:

- Passenger and baggage screening for cruise terminals
- Cargo and supply chain screening at ports



**Passenger
& Baggage
Screening**



**Customs
& Immigration
Support**



**Maritime
Security
Compliance**



**Smooth
Passenger
Experience**

EXPANSION STRATEGY

Built for Emerging Markets. Ready for Global Scale.

ACS's expansion strategy is focused on regions where growth is strongest and the need is greatest: Africa, Asia, and South America. These markets present significant opportunities, but also unique challenges. Infrastructure is evolving, regulatory frameworks are tightening, and the demand for efficient, secure systems is increasing. ACS meets this moment with a model designed for adaptability. Its solutions are scalable, its deployment approach is flexible, and its focus on local capacity ensures long-term sustainability.



Focus Regions

- Africa
- Asia
- South America

Market Drivers

- Expanding transport and logistics infrastructure
- Increased tourism and passenger movement
- Growing demand for enhanced security systems

Our Advantage

ACS delivers solutions that are:

- Scalable across diverse environments
 - Adaptable to evolving infrastructure
 - Designed for long-term sustainability
- With a strong emphasis on local capacity development.

SOCIAL IMPACT & CSR

Driving Impact Beyond Operations

ACS recognizes that true success extends beyond operational performance. Its commitment to Corporate Social Investment and transformation is embedded in its business model.

Our Commitment



Youth Development

Through BEE initiatives such as the Youth Employment Service (YES) Program, ACS helps address youth unemployment by providing meaningful workplace experience and skills development opportunities.



Enterprise and Supplier Development

Its support for Enterprise and Supplier Development strengthens small businesses, expands economic participation, and builds a more inclusive supply chain.



Social Responsibility

Community-focused initiatives, including Mandela Day programs, reinforce a culture of service, connecting teams to the communities they operate in and creating tangible, lasting impact. This integrated approach ensures that growth is not only commercial, but also social and sustainable.



Our Approach

We integrate social responsibility into our operations that growth is:



Inclusive



Sustainable



Impact - driven

OUR PEOPLE

At the core of ACS is its people, highly skilled professionals who bring both technical expertise and a deep sense of ownership to everything they do. Beyond capability, what truly defines the team is a strong, family-oriented culture that values trust, accountability, and mutual support. This environment fosters consistency, resilience, and pride in delivery, even in the most demanding operational settings. It is this combination of competence and cohesion that enables ACS to consistently deliver service excellence, ensuring that every operation is executed with precision, care, and a shared commitment to getting it right.



CONCLUSION & CONTACT

With a strong operational foundation and a clear expansion strategy, ACS is well-positioned to become a leading provider of integrated screening and security solutions across emerging markets. The company's ability to combine technology, operational expertise, and training enables it to deliver sustainable, scalable solutions that support the secure movement of people and goods globally.

ENGAGE WITH US

ACS invites collaboration with governments, operators, and private-sector partners to enhance security, improve efficiency, and build sustainable operational capability.

Whether through pilot projects, strategic partnerships, or long-term service agreements, ACS stands ready to deliver solutions that move people and goods safely, efficiently, and confidently.





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EXPAND
NEW MARKETS



GROW
OUR PRESENCE



CREATE
LASTING VALUE

ONE VISION. **GLOBAL REACH.** LIMITLESS POSSIBILITIES.